

2023

ANNUAL REPORT

年次報告書

JUNKO

Association



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ABOUT US



JUNKO Association is a student organization of Meiji Gakuin University and non-profit organization in Japan that focuses on supporting education and improving the educational environment for children in Vietnam and Myanmar.

We are active in Vietnam and Myanmar, and have a business project to sell products purchased in both countries in Japan. The Vietnam and Myanmar Projects usually visit the area twice a year to provide educational support and activities. The Business Project brings back goods purchased in Vietnam and Myanmar to Japan, sells them online, at school festivals and events, and distributes them to general merchandise stores in Japan. In addition to the activities of each project, the Public Relations Department promotes

the activities of JUNKO Association in Japan by using social media and other means to ask for donations. The profits and donations are used to support the education of children in Vietnam and Myanmar, and a part is used as our operating fund.

In 2023, we were able to send our member on a summer trip to Vietnam and Myanmar. We will continue to carry out activities for children in Vietnam and Myanmar while continuing to develop for what we can do for them.

Vision

Aiming for a society in which children can grow and be active

JUNKO Association aims to create a society in which the children of the world can develop to their fullest potential as human beings and can realize their own potential in the future.

Mission

Promoting cross-cultural understanding

Conducting activities to inform Japanese people about the reality and problems of developing countries and to promote cultural and social understanding and understanding of the interdependence between North and South.

Creation of Educational Environments

Creating an environment where underprivileged children in developing countries can receive a better education

Providing support to expand children's perspective

Supporting activities that broaden the horizons of the children in developing countries by stimulating their own nieces' desire to learn.

Philosophy

For children who are less fortunate in educational opportunities

For underprivileged children in the world x A place for students to create and practice NPO JUNKO Association is a non-profit organization that seeks to promote the growth (human development) of underprivileged children in the world.

Respects students' spirit, creativity and ability to act

JUNKO Association, a student-run organization, respects students' spirit, creativity and ability to act, and expects students to expand their abilities and horizons through its activities.

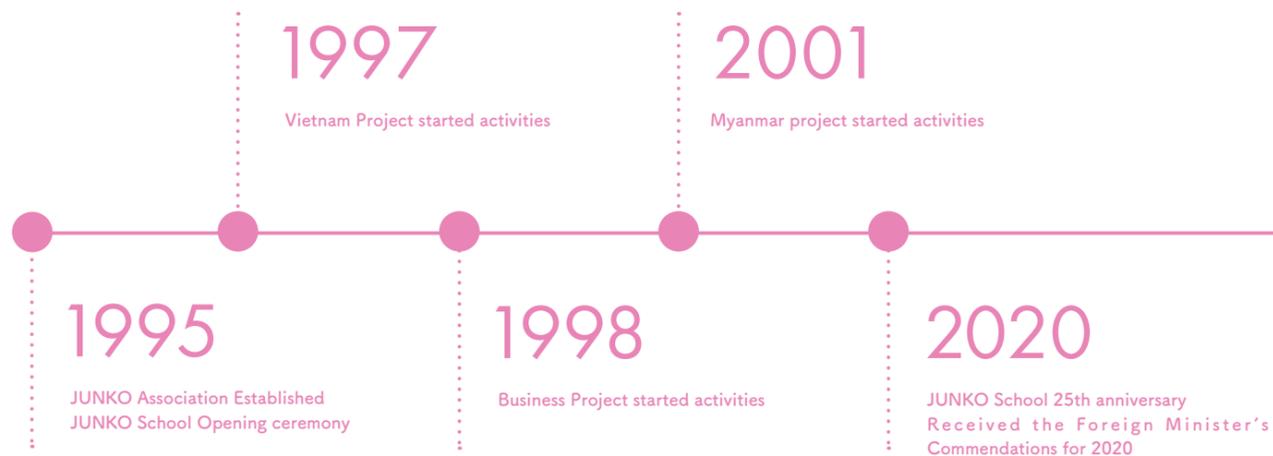
HISTORY

JUNKO Association began with the idea of one female student, Junko Takahashi.

JUNKO Association began with the idea of one female student, Junko Takahashi. She visited Vietnam in the summer of her junior year of college and decided that she wanted to help children in developing countries in the future, however, she passed away due to an accident in winter 1993. Before she passed away, she left the letter below:

“I cannot help them financially now, but I hope that I can support not only my friends in Vietnam but also many people living in developing countries to live healthy lives and receive sufficient education, not only by providing aid but also by supporting from all aspects of the system. We need to create the world where people can afford to think this way. “

In 1995, her parents, local people, and others who knew her passion got together for her to establish JUNKO School in Da Nang, in Vietnam. In 2007, JUNKO Association became a non-profit organization (NPO) and is now expanding its activities not only in Vietnam but also in Myanmar.



INTERVIEW VOICE

Greetings from Student Representative



A year in which we found
the core of our future
activities!

In 2023, we celebrated the 25th anniversary of the JUNKO School and interacted with children from seven schools in Vietnam. We could also have visited Myanmar for the first time in three and a half years. We would like to express our heartfelt thanks to our local supporters for their kind cooperation. We were able not only to rebuild relationships with schools and supporters but also to establish new relationships with other organizations.

Regarding as the Business project, we were able to approach factories as a new trial as well as to purchase products at markets in Vietnam.

We visited Vietnam twice in 2023. Through exchange programs at schools and home visits to villagers, we could identify pillars for future activities, such as launching a new project to improve sanitation and approaching the children's parents.

It is not easy to support the local community closely. However, we all would continue to think about what we can do as university students and cherish the experience we gained from seeing the situation with our own eyes, so that we would support Vietnamese and Myanmar children with the local people's best interests bearing in mind.

Student Representative

**Koharu
Kato**



Wish to conduct our
projects along with
proper approach!

We could expand activities more widely in 2023 after the COVID-19.

Regarding as the Vietnam project, the visit to Vietnam restarted in the summer of 2022, with the first goal of rebuilding relationships. In the spring of 2023, we took a step forward to approach each of the issues and execute projects.

As for the Myanmar project, we worked on building relationships, surveying local needs and proposing Japanese language education. While carefully monitoring the country's situation, we continued to think and work every day to steadily provide support Myanmar children. Recently, since we couldn't visit Myanmar, many members felt it was difficult to stay motivated to work in this situation. However, with a strong passion for Myanmar, we continued working on the project without giving up, and this led to our projects nowadays. The entire project is filled with passion and dedication.

As for the business project, since the number of events has increased after the COVID-19, we have been actively participating in events to promote our organization and to earn profits.

A key feature of our JUNKO Association is that it is run by university students. This year, 39 freshmen joined us. I realize that it is important to maintain this passion and attitude while understanding one another so that we could cooperate more closely.

Student ViceRepresentative

**Miki
Kansaku**

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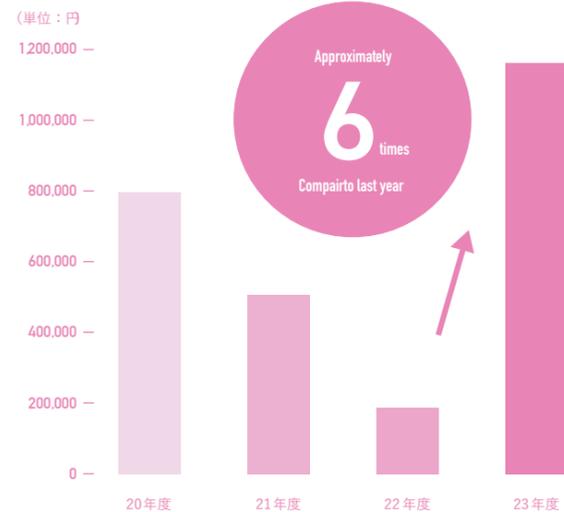
Recent JUNKO Association



Fiscal year 2023
Student member

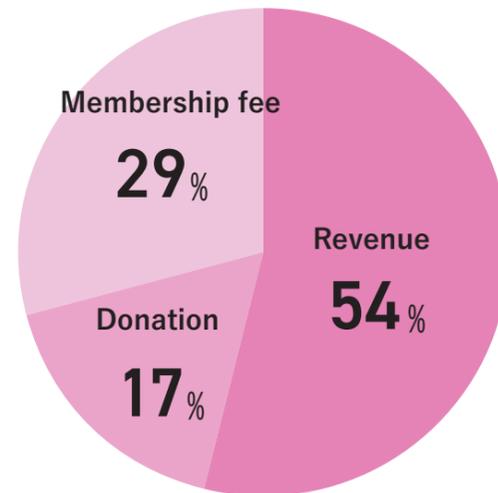
81 members

Fiscal year 2023 Business revenue



After the end of the COVID-19 pandemic, business revenue, which had plummeted to 186,880 yen in the fiscal year 2022, recovered to 1,104,363 yen in the fiscal year 2023.

Fiscal year of 2023 The operating income



The operating income for fiscal year 2023 was 2,064,632 yen.

AWARDS

2019 Meiji Gakuin University Volunteer Fund Student Challenge
The Mirror*, a national newspaper of Myanmar, reported our activities in Letpadan, Bago District
Interviewed by Vietnamese TV broadcast "VTV4" (History of JUNKO School and exchange activities were broadcasted)

2020 Received the 2020 Kanagawa Voluntary Activity Encouragement Award (featured in the April 2, 2020 issue of the Totsuka City Town News).
Received the 2021-2000 Foreign Minister's Commendation.

2021 Tokyo Kiwanis Club 36th Youth Education Award for Excellence

INTERVIEW VOICE

Greeting from the chairman

Toward the 30th anniversary of
the establishment with our hearts

For the People of Myanmar Who
Are Awaiting

December 9, 2023. On that day, it has already passed 30 years after Junko Takahashi passed away. Because she was my one-year older senior, I clearly remember that her death as well as what she hoped made me shocked and I strongly felt we must take over her will (see "History" on page 4). At that time, what we could do was limited, but with the help of many people, JUNKO School (JS) was founded. It was materialized in September of 1995, just within a period of one and a half years after Junko's death.

JUNKO Association (JA) was originally established to support JS but expanded its support to neighboring children and to Myanmar. In 2023, as the COVID-19 was fading away, the Vietnam project got back to almost normal as before and the Myanmar project, although still limited, somehow extends chances so that we could visit the land. JA would soon reach its 30th anniversary.

During the visit to Myanmar in 2023, we were able to give a two-day lecture on Japanese culture for the first time with outstanding Myanmar elementary and junior high school students with the cooperation of the Myanmar-Japan Association (MJA).

In addition, we were able to have dinner with our supporters in Myanmar, who have been with us for a long time, and we could give support funds as well as souvenirs to the local people. We were very happy to hear that the local people are awaiting for JUNKO Association until the situation changes.

The monastery school in Thanlyin has more students than before, and the new school building has been built and the school is very ambitious.

The number of people who want to learn Japanese is increasing in Myanmar. We can think together with the local people how to support those ambitious people.



理事長
小島 英太郎



副理事長
松岡 良樹

PROJECT
No.1

VIETNAM

Our activity for Vietnamese children in cooperation with the local team in Vietnam



1 Visiting Government Agencies

We visited government agencies at two activity locations in Vietnam.

The Hiep Duc People's Committee, the Ministry of Education and Training and JUNKO Association had a meeting to exchange views and opinions regarding our activities and future support plan at the district office. Through our discussion, we felt that our relationship had become even closer. Due to differences in cultures and values, people often have different ideas about support but they always welcome us when we visit Hiep Duc.

In Dien Phuoc, we had a meeting with the Dien Phuoc People's Committee at the government building. Furthermore, we also had the opportunity to meet the Chairman of the People's Committee of Dien Phuoc at the unveiling ceremony of the Junko Takahashi Memorial Stone Monument and at an exchange event with the villagers of Dien Phuoc. As a result, they remembered our names and even gave us a bouquet of flowers to commemorate our visit. We once again realized the strength of our connection between Dien Phuoc and JUNKO Association, which had continued for over 25 years.

We are very grateful to the government agencies in both regions for understanding JUNKO Association's activities and for sharing their precious time with us.



2 Junko Takahashi Memorial Stone

Holding the unveiling ceremony.

In commemoration of the 25th anniversary of JUNKO School, we held the unveiling ceremony of the Junko Takahashi Memorial Stone Monument, which we had been preparing for this implementation since 2019. The members of JUNKO Association participated in this ceremony held at JUNKO School. At the ceremony, speeches were made by students, teachers and the Japanese Consulate and letters from Junko Takahashi's father, Hirotaro, and Kichijou Girls' High School where Junko Takahashi graduated were read. Our members also could perform a song. It was a valuable opportunity to express our hearts in front of our loved students. We realized how successfully Junko's passion had been carried on for 28 years with the support of many people including the teachers at JUNKO School, and how much she had connected Vietnam and Japan. We would continue our exchange program with JUNKO School so that we can continue to be a bridge between Vietnam and Japan.





3 Local collaborators

Becoming a great team that could improve each other.

Mr. Nguyen Van Phuoc, our local collaborator in Da Nang, gave us plenty of useful advice prior to our trip and helped us a lot during the actual activities. In addition, owing to his generous support, we could stay comfortably in Vietnam where lifestyle and culture as well as language were different.

During our trip, we carried out our activities with the support of Da Nang Youth Volunteer Group, so called Da Nang JUNKO. When we arrived at Da Nang Airport, we were warmly welcomed by them. Our relationship could become much closer through our whole activities. They gave us their honest opinions on how to make a better plan and helped us as interpreters when we interacted with local children.

Although it was a short period, we could communicate each other, and promised to meet again in Vietnam and to provide the best support for the children. Through these activities, the members of Da Nang JUNKO had become great teammates who always gave us reassuring words and helped each other improve, like a warm family. In addition, their thoughts and attitudes toward activities were a great inspiration for our Japanese members, and we are now more passionate about our future activities.

4 JUNKO Prize

An opportunity for children to try new things.

The JUNKO Prize is a project that aims to give children the opportunity to come up with their own ideas and present them in front of others. It was held from September 6th to 9th, 2023. The participating schools are JUNKO Elementary School, Nguyen Thanh Y Elementary School, Tran Quy CAP Junior High School and Hoang Dieu High School in Dien Phuoc Village, Dien Ban District, Quang Nam Province.

We believe that opportunities for Vietnamese children to give presentations are meaningful in expanding their possibilities. At elementary schools, we set up a scene from the manga Doraemon in which Nobita is in trouble, and had the children come up with their own "secret tools". It was so wonderful to see them draw pictures of the secret tools they had come up with and proudly present them.

In junior high and high schools, we asked students to become developers and come up with products that would help create a better future for Vietnam. Many original works that adults would not have thought of were submitted.

Awards were given out during the morning assembly in front of the entire school. We still have a strong impression of the children's shyness and joy when they received their framed certificates.

In the future, we plan to use more academic topics, such as international issues, to give opportunities enabling the children to think about these issues.

5 Hygiene planning

Teaching about the importance of cleaning.

We performed dramas and practices related to cleaning with the aim of conveying to children the importance of cleaning and encouraging them to take the lead in cleaning. The study was conducted for a total of 60 students, both male and female, from Song Tra village semi-boarding junior high school. From the visual inspection and exchange of opinions during the previous short-term visit, we found that the sanitary environment in the toilets and hand-washing areas were not in good condition, so we decided on carrying out a hygiene plan from this short-term visit, Sep. 2023. The dramas conveyed the importance of cleaning, and we tried to make it fun by using props and sound effects. The children actively participated in quizzes and other activities. Next, to teach and practice cleaning, we donated cleaning supplies and detergent and used them to clean together with the children. The children actively participated in both events, and the exchanges were very fruitful. In the future, we plan to carry out a new project related to teaching and practicing hygienic cleaning like this project.



6 Enjoyable school life (PSL)

Enjoying school through sports.

The schools in the Hiep Duc area, KPA Kolong Elementary School main school and branch school 1, held sports tournaments for the purpose of letting the children know that they can enjoy school life. We played dodgeball and ball carrying games with the children, and teams competed against each other.

The children as well as the members of JUNKO Association had fun interacting with each other, and the interaction was filled with laughter and energy.

After the interaction, we also donated balls and notebooks. We would continue to support children so that they could enjoy school life and concentrate on their studies.



 Project Members **24**

 2023 Summer Trip Members **21**

PROJECT
No.2

MYANMAR

Visiting Myanmar for the first time in three and half year.



1 Thanlyin Monastery School

Donation for That Dhama Zaw Tika Yon Kyaun Monastery School

In 2023, we could have visited Myanmar for the first time in three and a half years. That Dhama Zaw Tika Yon Kyaun Monastery School, so-called Thanlyin Monastery School, was one of the places where we wanted to visit. The monk, Sayado U Eindaka warmly welcomed us and we could update these past years each other. We could also have an opportunity for donation and take a look at children who were learning at the Monastery. When we asked to the children, "Do you want to learn Japanese?", many children raised their hands. In the future, we would like to support children as they wish.



Note 1)
This Monastery school consists of kindergarten, elementary and junior high schools run by the monk, Sayado U Eindaka.



2 Discussing the future of Myanmar-Japan student

Building new relationships.

During the dispatch to Myanmar on Sep. 2023, we could visit the Myanmar Institute for Strategic and International Studies hereinafter referred to as MISIS). MISIS is a think tank that studies trends in international society from the perspectives of security, economy and culture. They hold discussions with domestic and international organizations and not only consider the future of Myanmar but also play a role in building relationships with other countries.

During MISIS's visit, discussions were held to promote exchanges between Japanese and Myanmar students in the future. They were positive about international exchange among students and thought that it would be great to have sports exchanges since Japan has a wide variety of sports and is of a high standard.

This dispatch expanded the range of local activities. We believe that, because we had been active locally for many years, we could surely serve as a bridge between students from both countries. In the future, we would like to develop this relationship.

3 Pen pal project

Giving Japanese students an opportunity to learn about Myanmar.

As an educational activity in Japan, we held an international understanding workshop at our partner schools, Kawasaki City Tachibana High School and Yokohama City Totsuka High School. At the workshop, we watched videos and introduced Myanmar miscellaneous goods to help the participants feel closer to Myanmar. Furthermore, we introduced Myanmar educational situation and asked them to consider the differences from Japan as well as issues and backgrounds that Myanmar faced. While they considered those matters, by having students look at textbooks used locally in Myanmar, they discerned the differences between the two countries first-hand and we have them think about educational issues from various angles, including the perspective of school curriculum. After participating, the students said, "I didn't have many opportunities to learn about Myanmar until now, but through this workshop I was able to deepen my knowledge about the local culture and education." "I would like to explore the support that Japan can provide." Furthermore, we set up a booth at the Yokohama Hayato High School's festival. As we could build relationships with students at local Japanese language schools in Myanmar through our last dispatch, this project would become part of the cultural exchange project from 2024. We would like to expand the scope of our activities, such as interacting with students at a Japanese language school and to promote mutual understanding and cultural exchange between Myanmar and Japan in various ways.

What we did when we landed there for the first time in three and a half years.

Yumi Takatama

In 2023, we were able to reach Myanmar for the first time in three and a half years, marking a major turning point for our project. Through this on-site visit, we were able to build new relationships with institutions and organizations whom we had no previous relationship, and it could be considered a major development step for Myanmar project. Currently, there is a proposal to conduct an exchange between Japanese language school students there and Japanese high school students.



To expand possibilities.

Although we only stayed just for a few days, our impression of Myanmar has been changed significantly. Before visiting Myanmar, somewhere in our heart we felt a distance from Myanmar people. However, through our interactions, we realized that just like us, they had dreams that they wanted to realize, and that they were working hard every day to achieve them. They treated each of us sincerely and we felt that there were many kind, gentle and interactive people in Myanmar. Finally, we would like to express our sincere gratitude to everyone who cooperated to make our visit work well.



INFORMATION



Bago
Letpadan

Yangon
Tanlyn



Project
Members

12



Summer trip
Members

6



VIETNAM

Q What do you like about Vietnam?

I love the hustle and bustle of the city and the scenery. I also like the sound of Vietnamese. No matter how tired I am from our activities, I could have energy! Tôi yêu Viet Nam.

A place full of intimacy that feels like family, but with an outstanding vitality that would also inspire me!



Vietnam Project
Chief in 2023

Tamami
Hashimoto

Vietnam Project
Chief in 2024

Yuna
Takama

Q What was the moment that made you happy in your 2023 activities?

Tamami **There was someone who remembered my name.**

I was happy because I thought it was proof that I was able to face the local situation well. Appearing on Vietnamese national television was also an unforgettable experience. Fiscal year 2023 was a difficult period in which we had to restart our projects without the know-how for local activities because of the COVID-19, but I felt that we could make great progress as a team.

Yuna **I was so happy to meet the children!**

Just seeing children's smiles and having fun while carrying out the activities we planned with our members makes all the hard times for the preparation go away! After the activity, I was always coming up with ideas for next time! To make them realize, I research, listen, learn, think and try before the dispatch to Vietnam. If I could do so as much as I can, I believe it would be much more rewarding when I could meet the children!

Q What kind of project would you like to do in 2024?

Tamami **Make our activities level up!**

In FY2023, we could revive short-term dispatch and I believe we were able to establish a foundation in Vietnam with our local supporters again. I want our junior members to use what we have created as a steppingstone to improve our activities.

Yuna **Want to make enjoyable projects!**

I feel like supporting the children as a university student. I would like to make enjoyable projects for the children by utilizing our imagination and deepening our understanding based on what we found through the short-term dispatch.

Q What kind of support do you think only JUNKO Association can provide?

Tamami **The support that leverages our strengths since we are close to the children in age.**

The children might feel something important from the fact that we, as university students, planned projects, that Vietnamese and Japanese members discussed in English during the project, and that we could work together even though our nationalities are different.

Yuna **Supporting the children closely.**

Because both Danang JUNKO and JUNKO Association are university students, I think what makes our activities unique is that we incorporate the commonalities and differences of each country into our activities.



MYANMAR

Q What do you like about Myanmar?

I like the kindness of people!

In Myanmar, I interacted with the local collaborators, students, teachers and mothers. Everyone was bright, smiling and warm-hearted.

I love Myanmar nationality and warmth!!

In Myanmar, where people-to-people connections are placed emphasis on, I could meet a variety of Myanmar people. It was a valuable time for me to realize their compassion and kindness first-hand.



Myanmar Project
Chief in 2023

Ai
Terakura

Myanmar Project
Chief in 2024

Yumeho
Huruta

Q What was the biggest effort of your dispatch?

Ai **I could build close relationships with local collaborators.**

Due to the COVID-19 and the political issues in Myanmar, I haven't been allowed to visit there for four years. By visiting there in 2023, we have now more and more common stories with local collaborators, leading to have heart-to-heart talk with them. Since the support we can provide on our own is limited, the collaboration with them is recognized as an essential support to keep going forward.

Yumeho **I experienced the situation first-hand and reconfirmed the need of support.**

Since I went there soon after I joined JUNKO Association, I didn't know much about our past activities, good or bad. With that in mind, I was glad that I could reassure the significance of our support in Myanmar, leading to further valuable discussions and make my motivation higher.

Q What do you keep in mind during your

Ai **I would like young people to know about Myanmar.**

Since only negative information about Myanmar is covered, I hope that young people in Japan would know that there are people around their age who love Myanmar and are active in it. Furthermore, I anticipate that I can give young people opportunities to think about and do something for Myanmar. I am working with this thought in mind.

Yumeho **We are thinking about supports we can provide in Japan**

Since there are not many people dispatched to Myanmar, we are thinking about what kind of supports we can provide in Japan such as a pen pal activity.

Q What kind of project would you like to do in 2024?

Ai **I would like to work together effectively.**

The Myanmar project has a small number of members and it is difficult to go to the site, so I would like to be able to communicate well and collaborate with other projects and the executive team.

Yumeho **I would like to make this project leave no one behind.**

I would like to create projects that make us feel the meaning of what we're doing. Therefore, I swear that I would become a leader who can be aware of what members are thinking to make sure each member stays motivated.

PROJECT No.3 BUSINESS

We buy and sell traditional products.

1 About project

Purchase

We purchase products from Vietnam and Myanmar locally. In 2023, we could visit Vietnam and purchased goods at markets in Hanoi, Da Nang, and Ho Chi Minh city.

Sale

In addition to distributing the purchased products to partner stores, we also sell them online at the JUNKO Store and at events.



2 Local Partner Stores Business

7 partner stores in Japan

We will proactively propose products that match the customer base and store concept of other cooperating stores as well, which will lead to increased revenues.



Point Weather

This café is located in Tsunashima and is based on the concept of a "trip to Yokohama". The interior is very stylish and extraordinary. They mainly sell shell spoons.



Design phil

This store offers sundries based on the theme of "tools for spending everyday life as if you were traveling. We are mainly selling Myanmar shell buttons to accompany Traveler's notebooks.



Papateo

They are an "Asian Cuisine" restaurant in Ofuna by reservation only. The wonderful owner of the restaurant serves all handmade dishes with authentic flavors learned in the region. We have been working with them as a sales consignment store for about 20 years.



CLASKA

This is a lifestyle store featuring items that reflect the Japanese way of life. They mainly sell shell cutlery.



Poleyale

This is a general merchandise café in Koenji. It is a calm café, crowded with regular customers. They mainly sell Bachan-yaki.



Hurance

A Western-style restaurant in Shizuoka. JUNKO Association OG is working, and they are assisting in raising awareness through collaboration.



RAKU

This is a "tableware and sundry goods" store in Kamakura. The shop offers attractive products such as tableware and sundries that "make your daily life more enjoyable" and mainly sells shell products from Myanmar.



3 Event store opening

Shirokane Festival 2022.11.1-11.3
Meiji Gakuin University

At the JUNKO Association booth, not only our students and their parents but also alumni and students from other universities visited, and we could generate sales of 220,562 yen. The main customer base is housewives, and cloth items such as embroidered drawstring purses and embroidered wallets sold well.

Sakura Festival 2023.3.26
Granfore Totsuka

This event was normally exhibited by the JUNKO Association, but due to the influence of the COVID-19, it was not possible to hold the event. This was the first time in several years that the event had been held. Although we were not successful in attracting customers or making sales, we think it was a good experience as a business project in terms of deepening relationships with the people in the area where the event was hosted.



4 Dispatch to Vietnam

Prices of products were soared compared to previous purchase. We had difficulties in negotiating prices. In addition, some products have been discontinued, and we have struggled to find replacement products. Even under such harsh conditions, we could complete our activities safely and thanks to the cooperation of everyone involved.

Hanoi Bat Trang Village, Dong Xuan Market and Shell Factory

At Bat Trang village, we purchased glass bracelets and Bat Trang bracelets. The Bat Trang bracelet is the first new product we purchased. At Dong Xuan Market, we mainly purchased miscellaneous goods. The dragonfly toys purchased at this market are particularly popular among children. We went to the shell factory to discuss the development of a new product and the manufacture of its prototype. Since shell products which were bought on the previous visit were well-received by our partner stores, we negotiated with the factory personnel for a long time.

Ho Chi Minh Ben Thanh Market, Andong Market and Tan Dinh

At Ben Thanh Market, we purchased flower gold bracelets (flower pattern bracelets with a gold background), embroidered purses and Cham keychains. The flower gold bracelet was a popular item at the Shirokane Festival, so that we were glad to purchase it successfully. We bought a coconut bowl at Andong Market. At Tan Dinh, we purchased ceramics with modern designs. We plan to propose to our cooperating stores whether they could sell this product as a new product.



Da Nang Hoari · Han Market and Con Market

Hoari is a Vietnamese goods store managed by a Japanese individual, and we have had a long-standing relationship with JUNKO. Only high-quality products are lined up, allowing for a confident procurement process. This time, I purchased remake pouches and remake pen cases. As no promising products were found at Han Market and Con Market, only research was conducted, and no procurement was carried out.

情報 INFORMATION

Project Members **14**

INTERVIEW VOICE

主任インタビュー BUSINESS

Hope you will continue to watch over me warmly and support me!

Thank you so much for coming to our events!



Business Project Chief in 2024

Aoi Kubota

Business Project Chief in 2023

Kumi Iimi

Q Is there anything you keep in mind when making purchases locally?

Kumi Check the price carefully.

There are shops selling the same products in the market, so instead of buying at the store we find right away, we visit several shops and compare prices before purchasing. We make purchases based on what customers in Japan want, and we consider what to buy based on information we receive from partner stores in Japan.

Aoi We negotiated a price reduction for wholesale as affordably as possible.

It was difficult to buy goods while considering the rise in prices and the level of price reduction. In some cases, the price was higher than our requesting price but we negotiated a price reduction within the limitation of that shop and bought the products.

Q When do you feel fulfilled?

Kumi I feel this when I open a store at an event and hear feedback from customers about our activities.

Aoi Being able to talk to customers when opening a store at an event.

When we participate in our activities in Vietnam, we feel that the earning from our sales supports JUNKO Association.

DAILY

会議を行っています。

派遣に際した支援の内容や、会計に関する会議を行っています。実際に集まって会議をすることもあれば、ZOOMでオンライン会議をする場合もあります。



INTERVIEW VOICE

Chief of Accounting Department

Support our activities
behind the scene

My work as the head of the accounting department did not go smoothly and I was always struggling with the accounting process. Now my term is over, and I realize once again that I was supported by many people involved in JUNKO Association. I would like to take this opportunity to thank them all. I felt rewarded when I was able to support our activities behind the scenes which had helped me grow. Especially, I was glad that we created a budget that would allow each project to perform their full potential in the next fiscal year. In addition, the Accounting Department needs to rebuild a foundation and structure. Although my term has ended, I will continue to work toward better management of our organization.



Chief of Accounting
Department
**Kumiko
Kato**

Utilization of SNS
and mass media

In 2023, we conducted public relations activities with the goal of making as many people as possible aware of our activities and becoming fans by making maximum use of mass media, SNS and our website. Especially, I made a conscious effort to convey the current situation on the ground as it is, which cannot be seen on TV or the Internet. As the head of the Public Relations and Membership Department, I could often realize that many people support our organization. Thank you for all your support and encouragement. Our activities will continue to grow. We will try to value our thoughts as well as the thoughts of the local people and all those who support us.



Chief of Public
Relations and
Membership
**Kanta
Hujimoto**

Making operations
student-centered

The General Affairs Department is the department that protects and supports the organization in various aspects, such as corporate operations and preparation for short-term dispatches, to remain an organization that can think "for the children" first. In the last fiscal year, we had focused on rebuilding a foundation for corporate operations managed by ourselves, university students, which had been an issue. By creating manuals and holding study sessions on corporate operations, we could take the first steps toward making operations student-centered. As the head of the General Affairs Department, I find it rewarding to create a better system for organizational management.



Chief of General
Affairs Department
**Saeri
Sugamura**

DONATION

Syncable

Support us as a member

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- ① The Annual Report will be provided.
- ② The association journal "TIMES" will be provided.
- ③ Members-only information is sent out via the official LINE.

Organizations and companies

that supported JUNKO Association

Exchange Schools

Kichijo Junior and Senior High School / Kawasaki City Tachibana High School / Yokohama Hayato Secondary School / Tama University Seigaoka Junior and Senior High School / Yokohama Yokohama Commercial Secondary School / Yokohama City Totsuka Secondary School / Yokohama City Minato Sogo Secondary School

Support Groups and Individuals

Kanagawa Voluntary Action Promotion Fund 21 / Michio Yamano Memorial JOBIA Corporation / Edami Arai Educational Office / Meiji Gakuin University Volunteer Center / Meiji Gakuin University Alumni Association / Meiji Gakuin University Student Club / Kotaro Takahashi / Kimiyo Kobayashi / Machiko Miura / JUNKO Association Student Member Guarantors and Alumni / Sanwa Manufacturing / The Asahi Shimbun Company

Republic of the Union of Myanmar

Thanlyn Township, YANGON District
That Dahma Zaw Tika Kyaun Monastery School

Bago District Letpadan Township
Letpadan No.1 Basic Education High School / Boys Training School / Hanther Aye Monastery Orphanage

Others
Yangon University of Foreign Language Department of Japanese Language / Ministry of Education of the Republic of the Union of Myanmar / Bago District Education Office J-Compass

Collaborators
Dr.They Lwin (Myanmar - Japan Association Secretary-General)

Sales cooperation

Grandforet Totsuka Management Association / CLASKA Corporation / Papateo / Poleyale / RAKU / Designphil Corporation / Point Weather / Restaurant Francais

Socialist Republic of Vietnam

Quang Nam Province
Quang Nam Provincial Office of Education (DOET) / Quang Nam Provincial Scholarship Association (LEA) / Dien Phuoc Company, Dien Ban District, Quang Nam Province / Dien Ban District Scholarship Association (LEA) / Dien Phuoc Village People Committee / JUNKO Primary School / Nguyen Thanh Y Primary School Y Primary School / Tran Quy CAP Middle School / Hoang Dieu Secondary School

Quang Nam Province
Phuoc Gia Village People Committee, Phuoc Gia Company, Hiep Duc District / KPA Kolong Primary School Main School / KPA kalong school

Song Tra Company, Hiep Duc District, Quang Nam Province
Song Tra Semi-dormitory Junior High School

Local collaborator

Mr. Nguyen Van Phuoc (Vietnam)
Da Nang Youth Volunteer Group (Vietnam)
U Tin Maung Oo (Myanmar)
Letpadan Support Fund (Myanmar)
JUNKO Japan-Myanmar Scholarship Foundation (Myanmar)
Yoshitaka Gunji (Myanmar)
Yuki Shimazu (Myanmar)
Takuya Watanabe(Myanmar)
Akihito Watanabe (Myanmar)
Masahiko Ebashi (Mynamar)
HOA LY Danang (Business)

活動計算書

特定非営利活動法人
JUNKO Association

2022年11月1日から2023年10月31日まで

(単位:円)

科 目	金 額	金 額	金 額
I 経常収益			
1. 受取会費			
正会員及び賛助会員受取会費		600,000	
2. 受取寄付金			360,210
受取寄付金			360,210
3. 受取助成金等			0
受取助成金			0
4. 事業収益			
(1) 教育支援・文化交流・派遣事業		0	
(2) 国内啓発事業		0	
(3) 雑貨買付・国内販売事業	1,104,363	1,104,363	
5. その他収益			
(1) 受取利息		52	
(2) 雑収益		7	59
経常収益計			2,064,632
II 経常費用			
1. 事業費			
(1) 人件費		0	
(2) その他経費			
人件費			
売上原価	544,004		
諸謝金	133,593		
通信運搬費	29,752		
印刷製本費	71,129		
旅費交通費	54,737		
消耗品費	12,705		
地代家賃	185,345		
出店費	19,000		
会場費	600		
支払助成金	444,219		
支払寄付金	1,306,994		
現地交流費	109,259		
試作品費	61,044		
租税公課	△ 2,005		
支払手数料	19,987		
為替差損	12,750		
その他経費計	3,003,113		
事業費計		3,003,113	
2. 管理費			
(1) 人件費		0	
(2) その他経費			
人件費			
通信運搬費	1,480		
旅費交通費	0		
消耗品費	5,167		
会場費	7,140		
諸会費	30,000		
支払報酬料	220,000		
支払手数料	4,499		
その他経費計	268,286		
管理費計		268,286	
経常費用計			3,271,399
当期経常増減額			△ 1,206,767
III 経常外収益			
1. 雑益		50,000	
経常外収益計			50,000
IV 経常外費用			
1. 雑損失			123,875
経常外費用計			123,875
税引前当期正味財産増減額			△ 1,280,642
法人税・住民税及び事業税			71,300
当期正味財産増減額			△ 1,351,942
前期繰越正味財産			7,826,745
次期繰越正味財産			6,474,803

貸借対照表

2023年10月31日現在

特定非営利活動法人
JUNKO Association

(単位:円)

科 目	金 額	金 額	金 額
I 資産の部			
1. 流動資産			
現金預金	5,789,473		
商品	511,672		
貯蔵品	83,520		
立替金	49,470		
前払費用	21,165		
短期貸付金	328,000		
未収入金	2,012		
仮払金	20,000		
流動資産合計		6,805,312	
2. 投資その他の資産			
差入保証金	12,000		
投資その他の資産合計		12,000	
資産合計			6,817,312
II 負債の部			
1. 流動負債			
未払金	7,125		
未払法人税等	71,300		
預り金	264,084		
流動負債合計		342,509	
負債合計			342,509
III 正味財産の部			
前期繰越正味財産		7,826,745	
当期正味財産増減額		△ 1,351,942	
正味財産合計			6,474,803
負債及び正味財産合計			6,817,312

財務諸表の注記

1. 重要な会計方針

財務諸表の作成は、NPO法人会計基準（2010年7月20日 2017年12月12日最終改正 NPO会計基準協議会）によっています。

- (1) 棚卸資産の評価
商品は原価法により評価しています。
貯蔵品（受け入れ寄付物品等）は時価により評価しています。
- (2) 消費税等の会計処理
消費税は税込経理によっています。

2. 使途が制約された寄付金等の状況

内 容	期首残高	当期増加額	当期減少額	期末残高	備 考
タンリン備院学校寄付金	0	5,160	5,160	0	使途制約のない寄付金を含め、54,770円をタンリン備院学校へ助成しました。
JUNKO像建設寄付金	92,468	1,000	93,468	0	使途制約のない寄付金を含めた寄付総額837,053円によりJUNKO像は完成し、2023年2月に除幕式を行いました。

3. 事業別損益の状況

事業別損益の状況は以下の通りです。

(単位：円)

科 目	教育支援・文化交流・学生会員派遣	国内啓発 (開発教育)	雑貨買付・国内販売	事業部門計	管理部門	合 計
I 経常収益						
1 受取会費						
正会員・学生		405,000		405,000		405,000
正会員・社会人		110,000		110,000		110,000
賛助会員		85,000		85,000		85,000
2 受取寄付金						
受取寄附金		360,210		360,210		360,210
3 受取助成金等						
受取助成金				0		0
4 事業収益						
イベント・小売販売			357,274	357,274		357,274
卸売販売			724,979	724,979		724,979
委託販売			15,000	15,000		15,000
ネット販売			7,110	7,110		7,110
5 その他収益						
受取利息			52	52		52
為替差益				0		0
雑収益			7	7		7
経常収益計	0	960,210	1,104,422	2,064,632	0	2,064,632
II 経常費用						
売上原価			544,004	544,004		544,004
諸謝金	133,593			133,593		133,593
旅費交通費	30,842		23,895	54,737		54,737
通信運搬費	0	27,749	2,003	29,752	1,480	31,232
印刷製本費	8,402	61,227	1,500	71,129		71,129
消耗品費	6,103		6,602	12,705	5,167	17,872
地代家賃			185,345	185,345		185,345
出店費			19,000	19,000		19,000
会場費			600	600	7,140	7,740
支払助成金	444,219			444,219		444,219
支払寄附金	1,306,994			1,306,994		1,306,994
現地交流費	109,259			109,259		109,259
支払報酬料				0	220,000	220,000
試作品費			61,044	61,044		61,044
租税公課			△ 2,005	△ 2,005		△ 2,005
諸会費			0	0	30,000	30,000
支払手数料	660	17,412	1,915	19,987	4,499	24,486
為替差損	6,375		6,375	12,750		12,750
雑費				0		0
経常費用計	2,046,447	106,388	850,278	3,003,113	268,286	3,271,399
当期経常増減額	△ 2,046,447	853,822	254,144	△ 938,481	△ 268,286	△ 1,206,767
III 経常外収益						
1 雑益					50,000	50,000
経常外収益計	0	0	0	0	50,000	50,000
IV 経常外費用						
1 雑損失		123,875		123,875		123,875
経常外費用計	0	123,875	0	123,875	0	123,875
税引前当期正味財産増減額	△ 2,046,447	729,947	254,144	△ 1,062,356	△ 268,286	△ 1,280,642
法人税・住民税及び事業税			71,300	71,300		71,300
当期正味財産増減額	△ 2,046,447	729,947	182,844	△ 1,133,656	△ 268,286	△ 1,351,942

定款上の「教育支援事業」「文化交流事業」「学生会員派遣事業」は、日本国外において事業活動を行うことから、これらをまとめて「教育支援・文化交流・学生会員派遣」として表示しています。

財 産 目 録

2023年10月31日現在

特定非営利活動法人

JUNKO Association

(単位：円)

科 目	金 額	備 考
I 資産の部		
1 流動資産		
現金預金		
手許現金 (円)	30,259	
手許現金 (アメリカドル) USD 300.00 (為替レート149.51円)	44,853	
手許現金 (ベトナムドン) VND 6,911,400 (為替レート0.006167円)	42,622	
手許現金 (ミャンマーチャット) MMK 418,148 (為替レート0.07216円)	30,173	
普通預金 三都府銀行戸塚支店	4,617,631	
普通預金 三都府銀行戸塚支店 (緊急時預立口座)	202,000	
郵便振替口座 ゆうちょ銀行 (たかじん基金)	821,935	
商品		
食器等 (倉庫管理品)	311,669	
小物類 (倉庫管理品)	38,399	
布製品 (倉庫管理品)	24,031	
アクセサリ (倉庫管理品)	41,293	
メッセージカード (倉庫管理品)	96,280	
その他	0	
貯蔵品		
寄付物品 (子供服150着他)	83,520	
立替金		
海外旅行保険料 立替	49,470	
短期貸付金		
ミャンマー派遣現地医療費	328,000	
前払費用		
前払家賃 倉庫賃借料11月分	21,165	
未収入金		
未収滞付消費税額	2,012	
仮払金		
おつり用小口現金未精算	20,000	
流動資産合計	6,805,312	
2 投資その他の資産		
差入保証金		
倉庫賃借契約	12,000	
投資その他の資産合計	12,000	
資産合計	6,817,312	
II 負債の部		
1 流動負債		
未払金		
立替交通費	7,125	
未払法人税等		
法人税及び住民税	71,300	
預り金		
春・夏短期派遣時の緊急時預立金	260,000	
源泉所得税	4,084	
流動負債合計	342,509	
負債合計	342,509	
正味財産	6,474,803	

2023 Annual Report

JUNKO Association

Director, Auditor, Advisor

President	Eitaro Kojima
Vice President	Yoshiki Matsuoka, Kiminori Hayashi
Executive Director	Koharu Kato
Directors	Soichiro Kurotaki Yumeka Hara Hiroyuki Nagasawa Shotaro Ishizaka
Student director	Natsumi Sekine Suzuka Goto Sawa Kurihara

Public Relations and Membership

Kanta Hujimoto
Karen Suzuki
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